

**AGENDA**



**Recommendation for Council Action (Purchasing)**

|                     |          |       |               |     |
|---------------------|----------|-------|---------------|-----|
| Austin City Council | Item ID: | 25707 | Agenda Number | 38. |
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| Meeting Date: | August 8, 2013 |
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| Department: | Purchasing |
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**Subject**

Authorize award and execution of a 36-month requirements supply contract with MCCAIN INC., to provide traffic signal heads for the Transportation Department in an amount not to exceed \$240,000, with three 12-month extension options in an amount not to exceed \$80,000 per extension option, for a total contract amount not to exceed \$480,000.

**Amount and Source of Funding**

Funding in the amount of \$13,334 is available in the Fiscal Year 2012-2013 Operating Budget of the Transportation Department. Funding for the remaining 34 months of the original contract period and extension options is contingent upon available funding in future budgets.

**Fiscal Note**

There is no unanticipated fiscal impact. A fiscal note is not required.

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| Purchasing Language: | Lowest bid received. |
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| Prior Council Action: |  |
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| For More Information: | Erin D'Vincent, Buyer II, 972-4017 |
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| Boards and Commission Action: |  |
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| Related Items: |  |
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| MBE / WBE: | This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation. |
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**Additional Backup Information**

This contract is for the purchase of traffic signals heads for the Transportation Department that are the primary devices used in traffic signal installations throughout the City. These heads are essential for the installation, repair, and replacement of new traffic signals, school flashers, and pedestrian crossing beacons.

MBE/WBE solicited: 0/1

MBE/WBE bid: 0/0

**BID TABULATION**  
**IFB No. EAD0221**  
**Traffic Signal Heads**  
**(1 line item)**

| <b><u>Vendor</u></b>                                  | <b><u>Total Price</u></b> |
|---|---------------------------|
| McCain Inc.<br>Vista, CA                              | \$78,100.00               |
| Consolidated Traffic Controls, Inc.<br>Arlington, TX  | \$177,292.50              |
| General Traffic Equipment Corporation<br>Newburgh, NY | *                         |

\* General Traffic Equipment Corporation's bid was not evaluated due to them being on the City's currently suspended and debarred vendor list until 3/8/2014.

The expenditures for the first 12 months of this contract are estimated to be \$80,000. A copy of the complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Eighty notices were sent, including one WBE. No MBEs are currently registered for this commodity code. Three bids were received, with no response from WBE.
- c. The pricing offered represents at 7.6% increase from the previous contract awarded in May 2012.

**APPROVAL JUSTIFICATION**

- a. Lowest bid.
- b. The Purchasing Office concurs with the Transportation Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.